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Contact [smoran@ssmgt.com](mailto:smoran@ssmgt.com)  
for more information.

**NAIOP Chapter Mission Statement**

The Connecticut and Suburban New York NAIOP Chapter provides value to its members and the communities in which we live and work throughout programs and member communication to share knowledge on real estate issues and market trends while also promoting effective public policy.

[www.naiop-ctny.org](http://www.naiop-ctny.org)

**Stamford Downtown Mission Statement**

The Stamford Downtown Special Services District is responsible for creating, managing and promoting a quality environment for people, which enhances the economic vitality of the Downtown.

[www.stamford-downtown.com](http://www.stamford-downtown.com)

**EXECUTIVE OFFICE CONTACT  
INFORMATION**

NAIOP  
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[www.naiop-ctny.org](http://www.naiop-ctny.org)

Executive Director: Sharon Moran  
[smoran@ssmgt.com](mailto:smoran@ssmgt.com)



**OCTOBER 24, 2013**

**7:30am-9:30am**

**The Changing Landscape of  
Stamford Downtown**

Hosted by Stamford Downtown  
and NAIOP CT & Suburban NY

**UConn Campus  
1 University Place  
Stamford, CT  
GE Auditorium, First Floor**

*Parking is available in the UConn garage on  
Washington Blvd or in the Target Garage.*

Sponsored by



**Richard Redniss, AICP**

*President, Redniss & Mead, Inc.*

During his 35 years in practice, Rick has built a reputation for creative land use strategies through innovative zoning to help shape Downtown Stamford. His vision has facilitated developments by incorporating infill development, adaptive reuse, historic preservation, shared/reduced parking, mixed uses, trading commercial rights for increased residential, and public amenity bonuses including the Mill River Corridor.

**Randy Salvatore**

*President, RMS Companies*

Randy is the founder of RMS Companies, a full service, and vertically integrated real estate firm based in Stamford, specializing in both commercial & residential new construction as well as redeveloping underperforming properties. RMS is recognized as one of Connecticut’s leading real estate developers with in-house construction, management and sales & leasing capabilities. Randy is currently Chairman of Stamford Downtown.

**Maixuan Phan**

*Senior Project Mgr., Trinity Financial*

Xuan is Senior Project Manager at Trinity Financial, Inc., a Boston-based firm that has developed over \$2 billion of multifamily and commercial real estate and has over 5,000 units under management. Trinity is currently developing 66 Summer Street, a 209-unit luxury apartment building under construction in downtown Stamford.

**Andy Montelli**

*Founder, Post Road Residential*

Andy is the founder and Managing Partner of Post Road Residential, established in 2011. The firm is a full-service multi-family developer based in Fairfield, CT and specializes in Class-A projects in in-fill locations. Currently, they are developing the 344 unit *75 Tresser* project in Stamford, and the 328 unit *Batch Yard* project in Everett, MA.

7:30-8:00am

**Continental Breakfast/Networking**

**The Program**

**8:00-9:30am**

**Welcome**

*Sandy Goldstein, President,  
Stamford Downtown  
David Allen, NAIOP President  
The Davis Companies*

**Overview**

Why Develop in Stamford Downtown?

**Fact/Trends/Predictions**

*Richard Redniss,  
Redniss & Mead, Inc.*

**Meet the Developers**

*Moderated by Joseph McGee*

**Panelists**

*Randy Salvatore, RMS  
Maixuan Phan, Trinity Financial  
Andy Montelli, Post Road Residential*

*Optional Walking Tour immediately following the Program*

**MODERATOR**

**Joseph McGee**

*VP, Public Policy & Programs,*

*The Business Council of Fairfield County*

Joe works extensively with the business community, civic organizations as well as government officials in areas concerning economic development, transportation, housing, energy conservation, environment and tax & fiscal policy. Joe sits on many Boards including Housing Development Fund, The CT League of Conservation Voters & Excel Bridgeport. Joe also recently Co-Chaired Governor Dannel Malloy’s Transition Committee.

UCONN Campus  
1 University Place, Stamford, CT  
First Floor-Gen Re Auditorium

October 24, 2013 program.

**Register by Oct 21st.**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_

\_\_\_\_ NAIOP Member

Program and Continental Breakfast

Member: \$25.00

Student: \$15.00

**Payment:**

Check # \_\_\_\_\_ Amt: \$ \_\_\_\_\_

\_\_\_\_ AMEX \_\_\_\_ MC \_\_\_\_ Visa

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**NAIOP MEMBERS: Register online at**

**[www.naiop-ctny.org](http://www.naiop-ctny.org)**

**Or**

**[www.stamford-downtown.com/  
Businessresources/events](http://www.stamford-downtown.com/Businessresources/events)**

**Mail to: NAIOP. PO Box 30. Bloomfield, CT**

**06002; Fax to: 860-286-0787**

